

FAST PACE URGENT CARE PEARL RIVER, LA





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- \$105,798 / year (\$8,816.54 / month)
- Anticipated Lease Commencement: November 2020
- 15 Year NNN Lease
- 10% Increase in Yr. 6 (\$116,378) & Yr. 11 (\$128,016)
- Three 5-Yr. Options with 10% increase every option (\$140,818, \$154,900, \$170,389)
- 2,800 Square Feet
- in one of the largest urgent care providers in the United States
- Fast Pace Urgent Care acts as the overarching brand for the two companies
- 120+ locations throughout Tennessee, Kentucky, Louisiana, and Mississippi
- of 5.3%

INVESTMENT HIGHLIGHTS

• Fast Pace Urgent Care and Calcasieu Urgent Care, two of the nation's top affordable urgent care providers, recently formed a partnership resulting

• Urgent Care Clinics are a \$20 billion industry with an annual growth rate

OFFERING SUMMARY

THE OFFERING

| Tenant Name | Fast Pace Urgent Care |
|----------------------|-----------------------|
| Address | 64410 LA-41 |
| Rentable Square Feet | 2,800 |
| Year Built | 2020 |
| Acreage | 0.85 |
| Parcel # | 1228061035 |

| PRICING SUMMARY | | | |
|----------------------|-----------------|--|--|
| Offering Price | \$1,511,406 | | |
| Down Payment | \$377,852 (25%) | | |
| Net Operating Income | \$105,798 | | |
| Capitalization Rate | 7.00% | | |

LEASE DETAILS

| Initial Term | 15 Years |
|---------------------------|---------------------|
| Lease Commenced | November 2020 |
| Lease Expires | October 2035 |
| Landlord Responsibilities | NNN |
| Increases | Yr. 6 & Yr. 11 |
| Options | Three 5-Yr. Options |

| Base Term | From | То | Monthly | Yearly |
|-----------|---------------|--------------|-------------|-----------|
| yr. 1 | November 2020 | October 2021 | \$8,816.54 | \$105,798 |
| yr. 2 | November 2021 | October 2022 | \$8,816.54 | \$105,798 |
| yr. 3 | November 2022 | October 2023 | \$8,816.54 | \$105,798 |
| yr. 4 | November 2023 | October 2024 | \$8,816.54 | \$105,798 |
| yr. 5 | November 2024 | October 2025 | \$8,816.54 | \$105,798 |
| yr. 6 | November 2025 | October 2026 | \$9,698.19 | \$116,378 |
| yr. 7 | November 2026 | October 2027 | \$9,698.19 | \$116,378 |
| yr. 8 | November 2027 | October 2028 | \$9,698.19 | \$116,378 |
| yr. 9 | November 2028 | October 2029 | \$9,698.19 | \$116,378 |
| yr. 10 | November 2029 | October 2030 | \$9,698.19 | \$116,378 |
| yr. 11 | November 2030 | October 2031 | \$10,668.01 | \$128,016 |
| yr. 12 | November 2031 | October 2032 | \$10,668.01 | \$128,016 |
| yr. 13 | November 2032 | October 2033 | \$10,668.01 | \$128,016 |
| yr. 14 | November 2033 | October 2034 | \$10,668.01 | \$128,016 |
| yr. 15 | November 2034 | October 2035 | \$10,668.01 | \$128,016 |
| Options | From | То | Monthly | Yearly |
| 16-20 | November 2035 | October 2040 | \$11,734.81 | \$140,818 |
| 21-25 | November 2040 | October 2045 | \$12,908.29 | \$154,900 |
| 26-30 | November 2045 | October 2050 | \$14,199.12 | \$170,389 |
| | | | | |

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| | | | | |



FINANCIAL ANALYSIS

TENANT OVERVIEW

FAST PACE URGENT CARE

Fast Pace Urgent Care opened its first clinic in Collinwood, TN in 2009 with the goal of providing accessible and affordable healthcare to the uninsured and under served in rural areas. Today, there are now 100+ Fast Pace Urgent Care clinics throughout Tennessee, Kentucky, Mississippi and Louisiana, with plans for further expansion. Fast Pace Urgent Care serves as a primary, walk-in and urgent care clinic, providing a wide array of treatment options as well as diagnostic and screening services. Fast Pace Urgent Care recently launched a Behavioral Health Program at 72 clinics across Tennessee and Kentucky with plans to extend this service to additional clinics and communities in 2020. Fast Pace Urgent Care also accepts most major insurance providers and offers competitive self-pay prices. Fast Pace Urgent Care and Calcasieu Urgent Care, two of the nation's top affordable urgent care providers, recently formed a partnership resulting in one of the largest urgent care providers in the United States. Fast Pace Urgent Care acts as the overarching brand for the two companies







TENNESSEE **KENTUCKY** LOUISIANA **MISSISSIPPI**

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DEMOGRAPHICS

| Description | 3 Miles | 5 Miles | 7 Miles |
|---|-----------------------|-----------------------|-------------------------|
| POPULATION BY YEAR | | | |
| Population (4/1/1990) | 6276 | 21,982 | 46,608 |
| Population (4/1/2000) | 6,906 | 26,775 | 54,385 |
| Population (4/1/2000) | 8,612 | 30,770 | 62,862 |
| Population (1/1/2020) | 9,633 | 34,301 | 70,011 |
| Population (1/1/2025) | 9,820 | 34,953 | 71,333 |
| • | 11.86 | 11.48 | 11.37 |
| Percent Growth (2020/2010) | 1.94 | 1.9 | 1.89 |
| Percent Forecast (2025/2020) | 1.74 | 1.7 | 1.07 |
| HOUSEHOLDS BY YEAR | | | |
| Households (4/1/1990) | 2141 | 7,319 | 15,606 |
| Households (4/1/2000) | 2529 | 9,527 | 19,150 |
| Households (4/1/2010) | 3219 | 11,320 | 22,880 |
| Households (1/1/2020) | 3661 | 12,844 | 25,921 |
| Households (1/1/2025) | 3763 | 13,199 | 26,635 |
| Percent Growth (2020/2010) | 13.73 | 13.46 | 13.29 |
| Percent Forecast (2025/2020) | 2.79 | 2.76 | 2.75 |
| GENERAL POPULATION CHARACTERISTICS | | | |
| Median Age | 39.1 | 38.4 | 38.3 |
| Male | 4219 | 15,071 | 30,683 |
| Female | 4393 | 15,699 | 32,179 |
| Density | 166.60 | 277.5 | 456.4 |
| | 4,783 | 25,296 | 55,529 |
| Urban | 3829 | 5,474 | |
| Rural | 3029 | 5,474 | 7,333 |
| GENERAL HOUSEHOLD CHARACTERISTICS | | | |
| Households (4/1/2010) | 3219 | 11,320 | 22,880 |
| Families | 2311 | 8,271 | 16,992 |
| Non-Family Households | 908 | 3049 | 5,888 |
| Average Size of Household | 2.68 | 2.69 | 2.72 |
| Median Age of Householder | 52.2 | 51.3 | 51.5 |
| Median Value Owner Occupied (\$) | 151,378 | 154,058 | 163,889 |
| Median Rent (\$) | 572 | 757 | 794 |
| Median Vehicles Per Household | 2.1 | 2.3 | 2.3 |
| | | | |
| GENERAL HOUSING CHARACTERISTICS | 3482 | 12 102 | 24 E14 |
| Housing, Units | | 12,102 | 24,516 |
| Housing, Owner Occupied | 2547 | 8,846 | 17,838 |
| Housing, Renter Occupied | 672 | 2474 | 5,042 |
| Housing, Vacant | 263 | 782 | 1636 |
| POPULATION BY RACE | | | |
| White Alone | 7,442 | 25,077 | 49,791 |
| Black Alone | 826 | 4170 | 9,421 |
| Asian Alone | 26 | 300 | 918 |
| American Indian and Alaska Native Alone | 100 | 260 | 392 |
| Other Race Alone | 63 | 380 | 1026 |
| Two or More Races | 155 | 583 | 1314 |
| | | | |
| POPULATION BY ETHNICITY | 274 | 1320 | 3,057 |
| Hispanic White Non-Hispanic | 7,243 | 24,264 | 47,998 |
| • | | | |
| | | | |
| GENERAL INCOME CHARACTERISTICS | | | 1 /00 0/0 000 |
| Total Personal Income (\$) | 221,684,836 | 785,303,244 | 1,682,960,032 |
| Total Personal Income (\$) Total Household Income (\$) | 221,684,836 | 774,652,830 | 1,667,257,060 |
| Total Personal Income (\$) Total Household Income (\$) Median Household Income (\$) | 221,684,836 45,386 | 774,652,830 52,860 | 1,667,257,060 55,594 |
| Total Personal Income (\$) Total Household Income (\$) | 221,684,836 | 774,652,830 | 1,667,257,060 |



Location: Fast Pace Urgent Care City: Pearl River, LA Latitude: 30° : 37′ : 53″ Longitude: -90° :30′ : 00″

Footnotes:

Easy Analytic Software, Inc. (EASI) is the source of all updated estimates. All other data are derived from the US Census and other official government sources.

AERIAL



SITE PLAN





FAST PLOCATION OVERVIEW



PEARL RIVER, LA

Pearl River is a suburb of New Orleans with a population of 2,556. Pearl River is in St. Tammany Parish. Originally called Halloo, the town was founded in 1859 and was a small railroad town, located at the junction of the Northeastern and Poitevent and Favre's East Louisiana Railroads. After the train station was built in 1888, the name was changed to Pearl River. Although Pearl River has plenty of local amenities, the residents also have access to major MSA's nearby. Within a 250-mile radius, Pearl River residents and businesses have access to New Oreleans (39 miles), Hattiesburg (72 miles), Baton Rouge (93 miles), Mobile (120 miles), Lafayette (142 miles), and Jackson (249 miles). The combination of the close proximity of these MSA's and the railroad system creates easy transportation for all industries.

The top employers in the area include Lakeview Regional Medical Center (740 jobs), Textron Systems Marine & Land System (901 jobs), Ochsner Medical Center-Northshore (1,359 jobs), and St. Tammany Parish Hospital (1,611 jobs). Being so close to New Orleans, there many other companies near by including Entergy (13,504 jobs), Louisiana Children's Medical Center, and Tulane University (6,100 jobs).

There many local opportunities to do fun things in Pearl River. You can camp at Crawford Landing in the Pearl River Wildlife Management Area, take a tour on the Honey Island Kayak Tour or New Orleans Kayak Swamp Tour, or experience the Pearl River & Honey Island Museum and Research Center. You could also travel to the French Quarter of New Orleans and enjoy the festivities of Mardi Gras or go watch the New Orleans Saints play a game at the recently renovated Mercedes-Benz Superdome.





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