

### CONTENTS

TMENT OVERVIEW3
TMENT HIGHLIGHTS4
RING SUMMARY6
CIAL ANALYSIS
NT OVERVIEW 8
LAN 9
GRAPHICS
_ IMAGES11
ION OVERVIEW

#### CONFIDENTIALITY & DISCLAIMER

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Market Street Retail Advisors and should not be made available to any other person or entity without the written consent of Market Street Retail Advisors. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Market Street Retail Advisors have not made any investigation, and make no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square improvements footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Market Street Retail Advisors have not verified, and will not verify, any of the information contained herein, nor have Market Street Retail Advisors conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT YOUR MARKET STREET AGENT FOR MORE DETAILS.



INVESTMENT HIGHLIGHTS

- Large Format Clinic Providing Expanded Healthcare Services
- \$280,000 year (\$23,333 / month)
- Delivery Anticipated 12/28/2022
- 15 Year Lease
- 10% Increase in Yr. 6 (\$308,000) & Yr. 11 (\$338,800)
- Three 5-Yr. Options with 10% increase every option (\$372,680, \$409,948, \$450,943)
- Located on Highway 119 (24,934 VPD)
- Fast Pace Health and Calcasieu Urgent Care, two of the nation's top affordable urgent care providers, formed a partnership resulting in one of the largest urgent care providers in the United States.
- Fast Pace Health announced in July 2022 that it has partnered with First Care Clinics to expand its clinical footprint and increase access to care for underserved rural populations.
- 200+ locations throughout Tennessee, Kentucky, Louisiana, Indiana, Alabama, and Mississippi



retail advisors

HARRISON TRUEX

MANAGING PARTNER
HARRISON@MARKETSTREETRETAIL.COM

BEN SULLIVAN

MANAGING PARTNER
BEN@MARKETSTREETRETAIL.COM

TIM HICKEY

MANAGING PARTNER
TIM@MARKETSTREETRETAIL.COM

BROKER OF RECORD | ERIC HARDESTY | LICENSE #112455 5100 MARYLAND WAY STE 100, BRENTWOOD, TN 37027 | 615.309.6100 | MARKETSTREETRETAIL.COM



#### Tullahoma Hendersonville Lawrenceburg Savannah Winchester Franklin Cleveland (4) Chattanooga Cornth [72] Blue Ridge Blairsville Ringgold Florence \* Greenville INVESTMENT Huntsville 45 Simpsonville Seneca Scottsboro Muscle Shoals Boonevilla Russellylile Calhoun Anderson New Albany Hartselle Fort Payne LOCATION Dawsonville Oxford Fulton Pontotoc Tupelo [48] Greenwo 1413 Hamilton. Elberton Amory Marietta Athens (123 Winfield Lawrenceville (20) (45) Atlanta Grenada Anniston West Point Carrollton と意 Birmingham boowns Columbus Talladege McDonough Winona lan) Bessemer\* [45] Alabaster (E) Griffin Tuscaloosa Sylacauga Louisville Milledgeville (41) Kosciusko LaGrange Sandersville Alexander City (dh) Thomaston o City Macon Eutaw Clanton (BB) (H1) Warner Robins fastpace health Aubum Livingston Wetumpka Columbus (10) Ridgeland Tuskegee Montgomery Meridian. Forest Flowood Jackson® Eastman Brandon Union Springs Butler Americus [41] Quitman Orystal Springs [2] Thomasville Eufayla [129] Hazlehurst Hazlehurst Troy Dawson (19) 型 Luverne Fitzgerald nn) Laurel Waynesboro Leesburg Grove Hill Ellisville [221] Albany Brookhaven Abbeville Monroeville Douglas Jackson (40.) Tifton Ozark Blakely Blackshear 应 Columbia McComb: [19] Atmone sustanood. Lucedale Cairo= Thomasville Valdosta o Bogalusa (247) Chipley Marianna Crestview Mobile Lake Park O Spanish Fort (318) Daphne (61) mmond Covington sper (an) Madison Tallahassee Eaithope Pensacola Fort Walton, Destin Blountstown Guifport Bilaxi Pascagoul Beach [19] Live Oak = White Springs Panama (D) Miramatik Slidell Orange Beach Pensacola Beach Bay St Louis Crawfordville Beach Panama City Perry

# OFFERING SUMMARY

### THE OFFERING

TENANT NAME	FAST PACE HEALTH
ADDRESS	9171 HIGHWAY 119
CITY, ST	ALABASTER, AL
RENTABLE SQUARE FEET	7,000
YEAR BUILT	2022
ACREAGE	1.18

### LEASE DETAILS

INITIAL TERM	15 YEARS
LEASE COMMENCED	DECEMBER 2022
LEASE EXPIRES	APRIL 2038
TENANT RESPONSIBILITIES	NNN
INCREASES	10% EVERY 5 YEARS
OPTIONS	THREE 5-YR OPTIONS

<sup>\*120</sup> DAY RENT ABATEMENT PERIOD

### PRICING SUMMARY

OFFERING PRICE	\$5,233,645
NET OPERATING INCOME	\$280,000
CAPITALIZATION RATE	5.35%

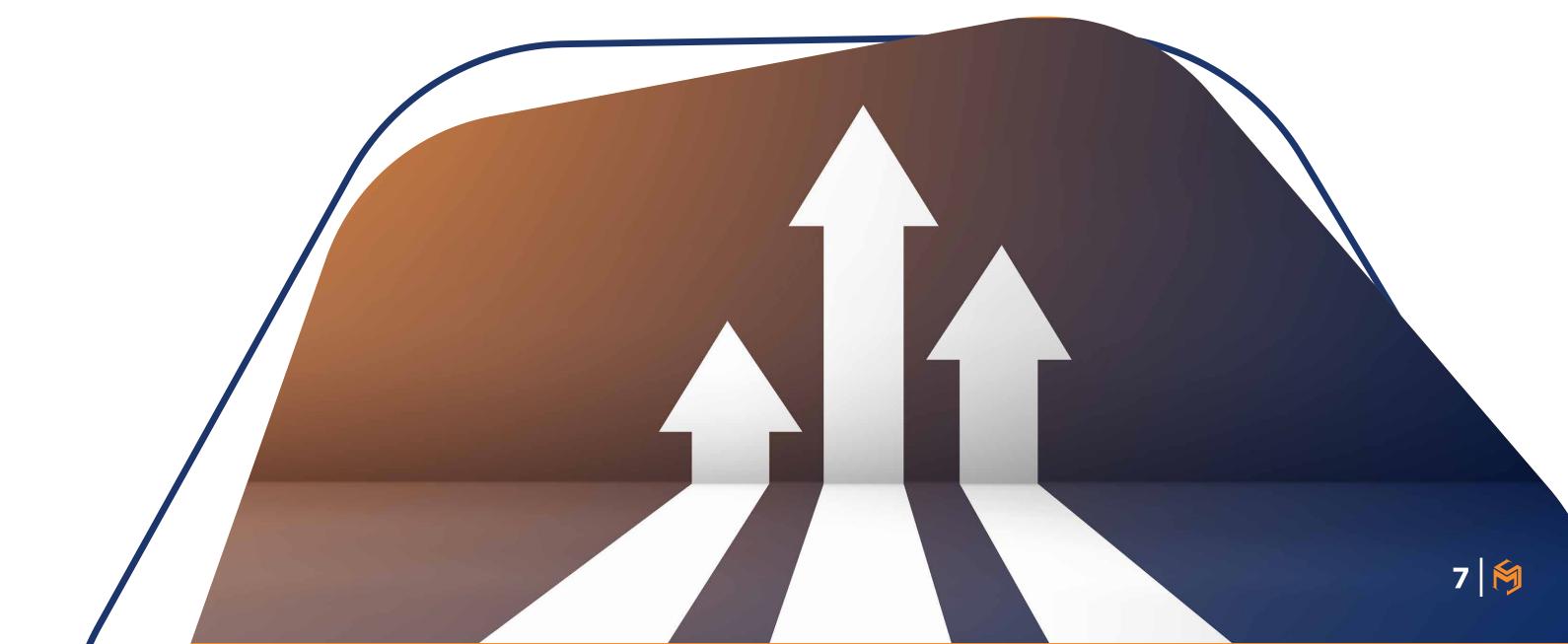
# FINANCIAL ANALYSIS

### **BASE TERM**

	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
FROM	DEC. 2022	DEC. 2023	DEC. 2024	DEC. 2025	DEC. 2026	DEC. 2027	DEC. 2028	DEC. 2029	DEC. 2030	DEC. 2031	DEC. 2032	DEC. 2033	DEC. 2034	DEC. 2035	DEC. 2036
то	NOV. 2023	NOV. 2024	NOV. 2025	NOV. 2026	NOV. 2027	NOV. 2028	NOV. 2029	NOV. 2030	NOV. 2031	NOV. 2032	NOV. 2033	NOV. 2034	NOV. 2035	NOV. 2036	APR. 2037
MONTHLY	\$23,333	\$23,333	\$23,333	\$23,333	\$23,333	\$25,667	\$25,667	\$25,667	\$25,667	\$25,667	\$28,233	\$28,233	\$28,233	\$28,233	\$28,233
YEARLY	\$280,000	\$280,000	\$280,000	\$280,000	\$280,000	\$308,000	\$308,000	\$308,000	\$308,000	\$308,000	\$338,800	\$338,800	\$338,800	\$338,800	\$338,800

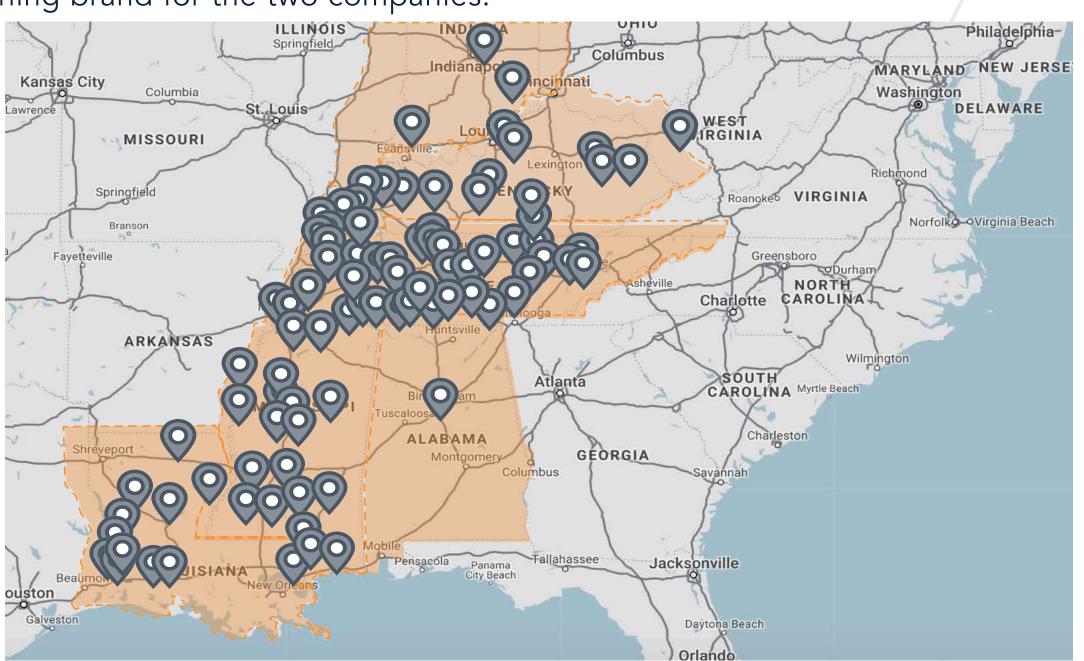
### **OPTION TERMS**

	YEAR 16-20	YEAR 21-25	YEAR 26-30
FROM	MAY 2038	MAY 2043	MAY 2048
то	APR. 2043	APR. 2048	APR. 2053
MONTHLY	\$31,057	\$34,162	\$37,579
YEARLY	\$372,680	\$409,948	\$450,943

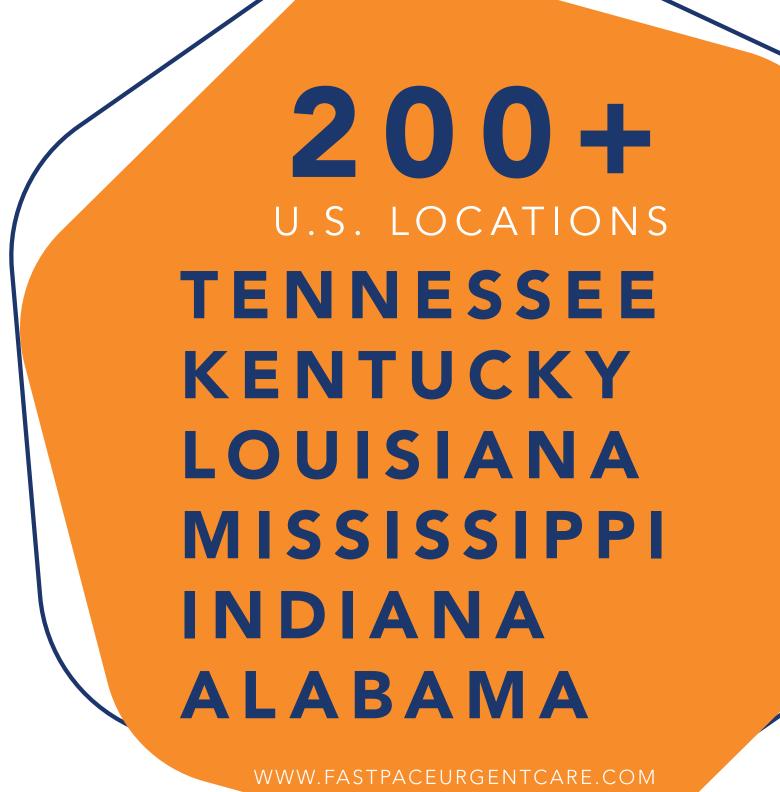


## TENANT OVERVIEW

Fast Pace Health opened its first clinic in Collinwood, TN in 2009 with the goal of providing accessible and affordable healthcare to the uninsured and under served in rural areas. Today, there are now 200+ Fast Pace Health clinics serving over three million annual patient visits throughout Tennessee, Kentucky, Mississippi, Indiana, Alabama, and Louisiana, with plans for further expansion. Fast Pace Health serves as a primary, walk-in and urgent care clinic, providing a wide array of treatment options as well as diagnostic and screening services. Fast Pace Health recently completed an investment in First Care Clinics. The combination results in a multi-specialty provider of rural healthcare and value-based care population health management services. Fast Pace Health also accepts most major insurance providers and offers competitive self-pay prices. Fast Pace Health and Calcasieu Urgent Care, two of the nation's top affordable urgent care providers, recently formed a partnership resulting in one of the largest urgent care providers in the United States. Fast Pace Health acts as the overarching brand for the two companies.







## SITE PLAN

#### **RECENT NEWS**

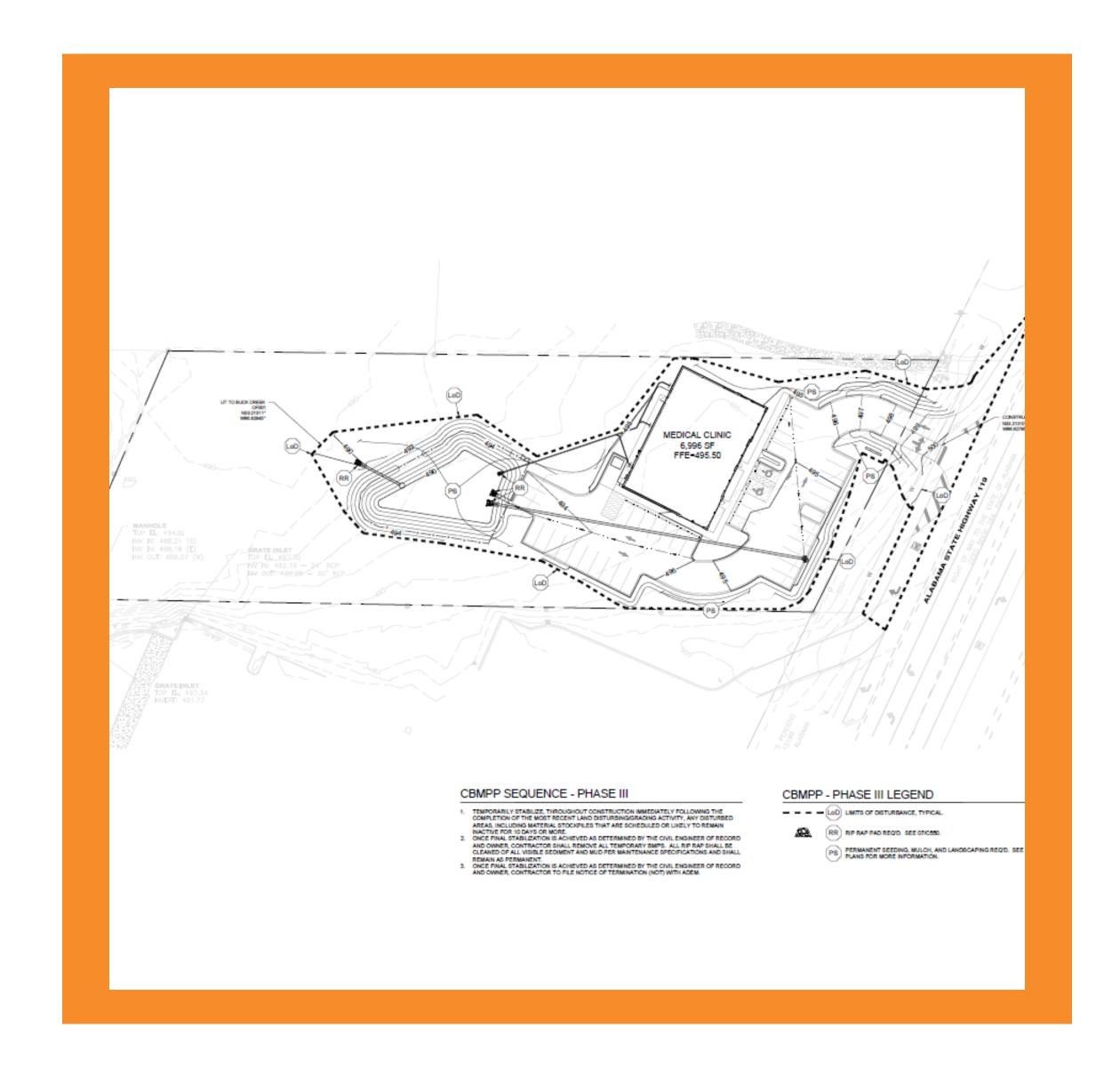
Revelstoke Capital Partners, a leading private equity firm focused on investing in healthcare services companies, announced that it has completed fundraising for Revelstoke Single Asset Fund II, L.P. RSAF II, with \$111 million of commitments, was oversubscribed.

The Fund acquired a minority equity interest in Fast Pace Health, with which Revelstoke has long had a successful partnership.

Fast Pace Health announced in July 2022 that it has partnered with First Care Clinics ("First Care") to expand its clinical footprint and increase access to care for underserved rural populations.

Simon Bachleda, Co-Founder and Managing Partner of Revelstoke, said, "We are very excited to extend our partnership with Greg Steil and the Fast Pace Health team, and we look forward to the company's growth by broadening its strategy to increase market presence and service offerings to comprehensively serve America's most vulnerable population."

Since Revelstoke's initial investment in Fast Pace in August of 2016, Fast Pace has grown its clinical footprint from 35 clinics in two states to over 200 clinics, increasing access to healthcare for millions of vulnerable rural Americans.



# DEMOGRAPHICS

POPULATION BY YEAR	1 MILE	5 MILES	7 MILES
POPULATION » 4/1/1990	1,343	21,846	30,656
POPULATION » 4/1/2000	2,402	36,633	46,985
POPULATION » 4/1/2010	1,632	48,581	69,080
POPULATION » 1/1/2021	1,891	55,478	78,963
POPULATION » 1/1/2026	1,926	56,436	80,326

HOUSEHOLDS BY YEAR	1 MILE	5 MILES	7 MILES
HOUSEHOLDS » 4/1/1990	453	7,315	10,561
HOUSEHOLDS » 4/1/2000	847	13,285	17,381
HOUSEHOLDS » 4/1/2010	522	17,633	25,439
HOUSEHOLDS » 1/1/2021	611	20,358	29,388
HOUSEHOLDS » 1/1/2026	623	20,732	29,927

NCOME CHARACTERISTICS	1 MILE	5 MILES	7 MILES
TOTAL PERSONAL INCOME	30,014,350	1,457,161,373	2,105,433,878
TOTAL HOUSEHOLD INCOME	30,014,350	1,441,371,093	2,089,605,665
MEDIAN HOUSEHOLD INCOME	49,000	74,420	73,692
AVG. HOUSEHOLD INCOME	57,499	81,743	82,142
PER CAPITA INCOME	18,391	29,994	30,478

HOUSEHOLD CHARACTERISTICS	1 MILE	5 MILES	7 MILES
HOUSEHOLDS » 4/1/2010	522	17,633	25,439
FAMILY HOUSEHOLDS	406	13,307	18,887
NON-FAMILY HOUSEHOLDS	116	4,326	6,552
AVG. SIZE OF HOUSEHOLD	3.13	2.74	2.7
MEDIAN SIZE OF HOUSEHOLD	44.1	46.3	45.9
MEDIAN VALUE OWNER-OCCUPIED	79,091	160,669	161,638
MEDIAN RENT PER MONTH	446	809	785
MEDIAN VEHICLES PER HOUSEHOLD	2.6	2.5	2.5





























































37,888 VPD



















Walgreens



**SUBJECT PROPERTY**  MONTEVALLO RD









SellersPhoto.com

## MARKET SUMMARY

Alabaster, Alabama, is a prosperous city for small businesses and large businesses alike. The major employers in Alabaster are Shelby County Board of Education (2,491 employees), Southern Company / Alabama Power (1,706 employees), Walmart (1,627 employees), EBSCO Industries, INC. (1,254 employees), Baptist Medical Center Shelby (1,125 employees), Publix (1,047 employees), Alabaster City Schools (761 employees), DST Health Solutions (700 employees), FIS Global (668 employees), Shelby County Government (615 employees), University of Montevallo (490 employees), Cahaba Government Benefit Administrators (460 employees), Lowe's (425 employees), AGC Automotive Americas (395 employees), LM Berry and Company (360 employees).

Residents of Alabaster, Alabama are also surrounded by several of Alabama's finest educational institutions. Residents of Alabaster, Alabama are a mere 23 minutes from the University of Alabama at Birmingham. The University of Alabama at Birmingham employs more than 23,000 people and has an enrollment exceeding 22,000 individuals. The University of Alabama at Birmingham (UAB) was named "America's Best Large Employer" by Forbes in 2021.

Alabaster, Alabama is located in Alabama's Shelby County. A brief 26 minutes from Birmingham (largest city in Alabama) and around an hour from Montgomery (Alabama's Capitol), residents of Alabaster, Alabama reap the benefits of a quaint town located well within reach of two prominent cities in America.

Alabaster's rural yet accessible location makes this city an attractive area for new residents, especially in the new age of digital nomads. Whether you are into biking, hiking, or anything in between, Alabaster's proximity to the outdoors is an attractive aspect of the city for both outdoor gurus and those simply seeking some fresh air at one of the many nearby parks (Veterans Park, Ebenezer Swamp Ecological Preserve, Oak Mountain State Park – just to name a few).

Boasting a solid public school system and a welcoming community, Alabaster is a sure fit for young professionals and their families. Stop at Corbin Farms Winery for a charming drink or Champy's World Famous Fried Chicken for a bite to eat. Whether paintballing at Central Alabama Paintball Park, touring the American village, or simply meandering through the tranquil streets of the city, one easily perceives the authentic yet easy-going nature of Alabaster, Alabama.



# FAST PACE HEALTH

ALABASTER, AL



### HARRISON TRUEX

MANAGING PARTNER HARRISON@MARKETSTREETRETAIL.COM

### BEN SULLIVAN

MANAGING PARTNER BEN@MARKETSTREETRETAIL.COM

### TIM HICKEY

MANAGING PARTNER TIM@MARKETSTREETRETAIL.COM

BROKER OF RECORD | ERIC HARDESTY | LICENSE #112455

